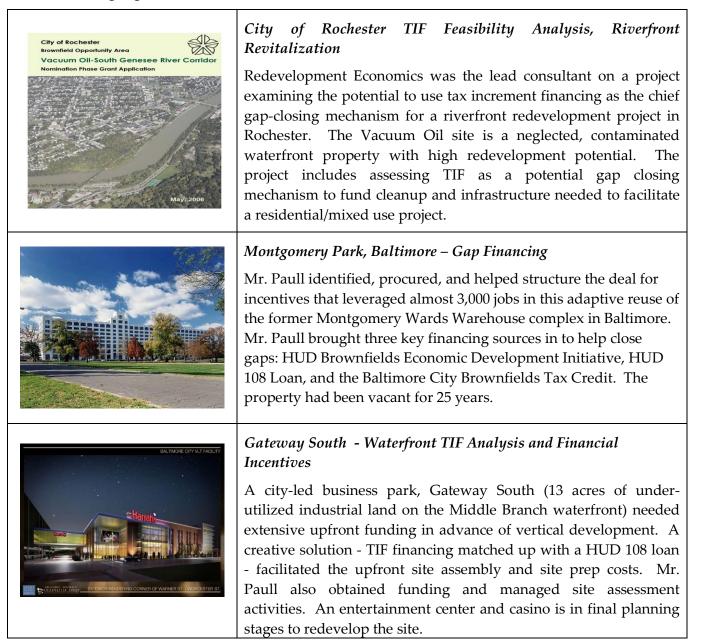
## Redevelopment Economics Creative Financing for Brownfields and Sustainable Urban Redevelopment

*Evans Paull* - started and then managed Baltimore's Brownfields Initiative for ten years. In this role he identified and helped procure more than \$40 million in federal, state, and local funding for Baltimore brownfield projects. Mr. Paull is a frequent presenter at brownfields and smart growth conferences on topics, such as, "Creative Financing for Brownfields-Greyfields Redevelopment."

*Current clients for financing and incentives*: New York City Department of Environmental Remediation, City of Wilmington, Musician's Live-Work (Philadelphia, PA).

Past clients/highlighted sites include:



|   | Market Street Development, LLC. New Orleans – Redevelopment<br>Incentives for Long-Vacant Riverfront Power Plant<br>Redevelopment Economics assisted the developers of the Market<br>Street Power Plant in New Orleans with gap-financing information<br>and recommended incentive program sources that matched up<br>with the financing needs of the project. Announced plans have<br>indicated that Bass Pro will anchor the project. |
|---|---|
|   | <i>Canton Crossing, Baltimore – Brownfields Incentives</i><br>Identified brownfields financing sources, including one that<br>assisted with cleanup – the Maryland Clean Water RLF assisted<br>this \$1.5 billion mixed use project with a \$4 million low-interest<br>loan.  |
| TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE | Aquarium Center for Aquatic Life and Conservation, Baltimore –<br>Brownfields IncentivesWorked with the National Aquarium in Baltimore in identifying<br>financing sources for their planned Center for Aquatic Life and<br>Conservation. EPA Brownfields funds were procured for the site<br>assessment and cleanup.   |
| Contact:                                | Evans Paull, Principal<br>Redevelopment Economics<br>202-329-4282<br><u>ev@redevelopmenteconomics.com</u>   |